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Introducing In Focus



C.R. Kennedy's Queensland Office

Welcome to the survey industry's latest publication!

The Survey Division staff of C.R. Kennedy would like to welcome you to your very first, complimentary copy of In Focus.

In Focus is the new, national newsletter which has been specifically published by the C.R. Kennedy team for our clients in the surveying, construction and mining fields.

Delivered every month, you will find In Focus full of new product information, sale prices and special promotions on our quality products.

Regular features will include interviews with you, our valued clients, inside information on the C.R. Kennedy staff who work to bring you the products and services, and a monthly tip to improving your working environment.

There will be regular special features on industry topics of interest and we will closely look at any suggestions you might have on what you'd like to read. If you would like to feature in our "In The Field Client Profile", have a tip for keeping your worksite running smoothly, have some interesting images or would like to make a suggestion, please contact us at svella@crkennedy.com.au

We look forward to hearing from you. And now, please accept our invitation to sit back, relax and enjoy your first edition of In Focus!

C.R. Kennedy Celebrates 75 Years

2009 is an important year for C.R. Kennedy and Company Pty Ltd—it is the 75th birthday of this family-owned Australian company. To celebrate this milestone achievement, Managing Director Malcolm Kennedy has had a special commemorative logo commissioned for the year.

75 years of hard work and the resultant success is a lot to be proud of, with C.R. Kennedy forming liaisons with some of the world's leading manufacturers in many fields of leading-edge technology. ...continued page 3



The 75 Year Commemorative Logo



Flexline Total Stations

Leica Geosystems has developed a new generation of Total Stations - the Leica FlexLine. For the first time, hardware and software options can be simply selected so that the FlexLine Total Station exactly meets the individual requirements.

“In an ever increasing competitive environment it is vital for our customers that a product is flexible enough to

exactly satisfy their requirements. As a world’s first, the Leica FlexLine family of Total Stations offer ultimate product customisation without compromises”, says Product Manager Christian Schaefer from Leica Geosystems.

Simply select one of the pre-configured products – or compose your own Total Station by adding specific hardware and software

options to a base model.

Leica Geosystems offers three pre-configured instruments within the FlexLine family: Leica FlexLine TS02, Leica FlexLine TS06 and Leica FlexLine TS09. Depending on the model you choose, Bluetooth, USB options and a large range of additional hardware and software features are available.



The new Leica FlexLine Total Stations

In The Field with Langford & Rowe



Wayne Rowe, Director, Langford & Rowe

Langford & Rowe understand that pure grit, hard work, a gutsy attitude and a bit of forethought leads to success - especially in the competitive survey environment of the Hunter Valley, NSW.

Based in Dubbo, Langford & Rowe was founded by Richard (Dick) Langford in 1957. Back in those days it was on-the-job training for the up-coming surveyor and that is precisely what 18 year old Harvey Rowe did under Dick’s guidance, until he was eventually invited to be a Director of the firm.

Since then, Wayne Rowe, Harvey’s son, has taken the reigns and welcomed Domenico Panetta into the fold of Directors last year. It really is a company that rewards loyalty and knowledge and as such they have been the “go to” guys for land, mining and engineering surveys across NSW for over 50 years.

The guys have all Leica gear including 8 GPS units, 3 Total Stations and a Digital Level. They also purchased a Riegl Z420i 3D laser scanner from C.R. Kennedy approximately 12 months ago after two years of research and field demonstrations. With Langford & Rowe being a small firm of 8, the purchase was a pretty gutsy move to say the least. But, it was the best scanner for their working environment and Wayne is happy to report that the investment has paid off. As Wayne said, “With the economic issues the survey industry is getting quiet and if you don’t diversify you are in trouble.”

monthly contracts and one-off jobs to mines throughout the Hunter Valley and far western regions of NSW. They use the scanner for conducting stock pile surveys and volume calculation and for open cut pit and quarry scanning.

Wayne said “The scanner is such an efficient, safe and accurate survey tool that it would be difficult and expensive to achieve the same results using any other survey method.” Interesting and valuable information! Wayne Rowe can be reached at wayne@langrowe.com.



Tunnel work with the Riegl

With only a couple of other Riegl’s owned by private firms nationally it really is a niche market – one that’s been recognised. Originally purchased on the back of winning service station detail surveys, Langford & Rowe now service



The Riegl at work.



Product Promotions

GPS1200+ Base and Rover Kit, including Glonass only
\$55,700 ex GST!

Special factory run-out pricing is now available on the GX1230GG (base) and ATX1230GG (rover) receivers, when purchased as a kit. GLONASS functionality is included in the one low price!

Strictly while stocks last.



GPS1200+

SmartRover

FREE! WHILE STOCKS LAST FREE!

Free SLKSDV30 SLIK camera tripod (valued at RRP \$55 + GST) when you purchase any Disto, D3-A8 or LINO/LL2 package.



FREE SLIK Camera Tripod (generic version shown)



D3 Disto

EZiDIG polo shirt, valued at \$35 RRP + GST is yours FREE with your purchase of an EZiDIG mounted on-board excavator cable detection system.



FREE EZiDIG Polo Shirt

The Faces of C.R. Kennedy

Introducing: Francois Du Bois

Office: The road! Francois spends most of his time traveling all over Australia.

Title: National Laser Scanning Specialist

For many of our clients, Francois needs no introduction. He has been in the Survey indus-

try for 16 years and is a well-known face in the areas of Scanning, Machine Control and GPS/TPS.

Here are some lesser-known vital stats of this Face of C.R. Kennedy:

How long have you worked at C.R. Kennedy? 7 years

Favorite weekend activity? Golf, PS3 War Games and spending time with my family.

Ultimate job? Pro Golfer

Interesting Fact? Very deep sleeper. Slept through a mortar attack in the Rhodesian War!



Mr Francois Du Bois

C.R. Kennedy Celebrates 75 Years

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Established in 1934, C.R. Kennedy grew from strength to strength under the guidance of its founder, Mr Clement Robertson Kennedy and is now Australia's foremost photographic, CCTV, Survey, Medical and Digital Audio importer and distributor. Today C.R. Kennedy boasts four major divisions: Survey, Consumer, Medical and CCTV.

The Survey Division was established in 1969 with the attainment of the Fuji agency (which later became Pentax) and the distribution of levels, theodolites and electronic distance measuring equipment. The Survey Division has steadily grown and now holds dominance of the survey market in Australia, branching into state-of-the-art technology and products ranging from Disto laser meters to complex machine control applications, all from global leaders such as Leica, Mikrofyn, Riegl, Optech and Pentax.

C.R. Kennedy would like to thank all of its clients for their continued support and looks forward to a bright future with the 3rd generation of Kennedy's, Robert Kennedy and Clement Kennedy, working along side their father Malcolm Kennedy in the Company.



Mr Clement Kennedy Sr

Providing the highest quality Survey Equipment to Australia since 1969



Tip of the Month

“Never put an instrument away into its storage container if wet or damp. The moisture will be drawn inside the instrument, causing damage. Always dry off instrument and case with a clean, dry cloth and/or allow to dry in a warm, well ventilated place. Then pack away.”

This month's tip comes courtesy of David Brown, C.R. Kennedy Qld Office

www.crkennedy.com.au With sales, service and support in all states through the extensive resources of C.R. Kennedy - Total Surveying Solutions

VICTORIA	NEW SOUTH WALES	QUEENSLAND	SOUTH AUSTRALIA	WESTERN AUSTRALIA	C.R. KENNEDY TOTAL SURVEY SOLUTIONS
853 Chapel Street, South Yarra, Victoria 3141	108 Miller Street, Pyrmont, New South Wales 2009	80 Kingsford-Smith Drive Albion, Queensland 4010	261 Stuart Street Adelaide, S.A. 5000	17-19 Oxford Close, Leederville, W.A. 6007	
Phone 03 9823 1533 vicsurvey@crkennedy.com.au	Phone 02 9552 8370 newsurvey@crkennedy.com.au	Phone 07 3862 6210 qldsurvey@crkennedy.com.au	Phone 08 8410 1366 sasurvey@crkennedy.com.au	Phone 08 9489 8500 wasurvey@crkennedy.com.au	

EZiDIG + DigiCat — Digging Safely



EZiDIG Screen and DigiCat Wand

There aren't many excavator contractors who haven't got a story about tearing through an underground pipe or cable. Reporting the incident, and the subsequent repairs are time and money eaters, not to mention the inconvenience to local residents.

This is where the EZiDIG system comes into play. EZiDIG is the first cable detection system in the world to sit on board the excavator and work in real time, while the excavator is digging.

If the bucket moves over an

underground service containing electrical current a display lights up in the operator's compartment with an audible warning tone.

When the pipe or cable is within 300mm of the bucket, the lights reach a red band and suggest that perhaps an "out of cabin look" is required.

Heavy duty magnets secure the unit to the dipper arm and it can be easily and quickly transferred from one machine to another.

The EZiDIG system, when used in conjunction with the Dial B4 U

Dig service and hand held devices like the battery operated DigiCat, should ensure greater operator safety and less downtime.

EZiDIG is produced by UK company Cable Detection and is exclusively available through C.R. Kennedy in Australia and New Zealand.



EZiDIG in action